

Salisbury, MD-DE

Advanced industries employ

6,940

full-time workers. (2013)

These direct jobs supports an additional

5,550

indirect jobs in other industries in the region.

Advanced industries produce

\$1.9

billion dollars in output in the region.
(2013, 2005 Chained)

Advanced industries pay, on average

\$58,160

dollars per year (2013).

Advanced industries directly account for

4.5%

of all jobs in the region.

This employment share is

#204

among all small metros.

This accounts for

11.0%

of all output in the region (2013).

This compares to average pay of

\$35,990

for all industries (2013).

Advanced industry annual average growth, 2010-2013

JOBS

2.7%

OUTPUT

3.8%

0.2%

-0.1%

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U.S.

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What are Advanced Industries?

The Metropolitan Policy Program at Brookings defines advanced industries as those that: 1) Spend at least \$450 per worker per year on R&D and 2) employ at least 20 percent of their workforce in STEM-intensive occupations. The definition identifies 50 4-digit NAICS industries across the manufacturing, energy, and services sectors that together constitute the advanced industries super-sector.

Why do Advanced Industries Matter?

Advanced industries encompass the nation's "tech" sector at its broadest and most consequential. They represent a sizable economic anchor for the U.S. economy and have led the post-recession employment recovery. Their competitiveness and growth are prerequisites for any future broadly shared prosperity. As such, the sector encompasses the country's best shot at supporting innovative, inclusive, and sustainable growth. Advanced industries are present in nearly every U.S. region, but the sector's geography is uneven.

For More Information

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DATA NOTES

All figures reflect Brookings analysis of data from Moody's Analytics.

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Twenty-Five Largest Advanced Industries (2013)

Industry 4-Digit NAICS Code	Industry Title	Industry Employment (2013)	Industry Location Quotient (LQ) † 2013	Industry Share of Total Advanced Industries Employment (2013)	Industry Employment Annual Growth 2010-2013	Industry Share of Total Advanced Industries Output (2013)	Industry Output Annual Growth 2010-2013
2211	Power Generation & Supply	930	2.18	13.5%	-0.4%	24.7%	-3.4%
5413	Architecture & Engineering	640	0.44	9.2%	-2.3%	5.3%	-1.0%
5416	Management Consulting	610	0.47	8.8%	3.3%	5.6%	2.3%
3364	Aircraft Products & Parts	520	0.96	7.5%	-3.4%	7.3%	-1.9%
3344	Semiconductors	480	1.17	6.9%	0.7%	5.4%	3.3%
3391	Medical Equipment & Supplies	470	1.40	6.7%	-1.1%	7.1%	4.6%
3252	Resins & Synthetic Rubbers	370	3.70	5.4%	3.3%	6.4%	-5.9%
3254	Pharmaceuticals	300	0.99	4.3%	6.3%	14.8%	4.2%
5415	Computer Systems Design	280	0.15	4.0%	4.3%	3.3%	8.9%
3363	Motor Vehicle Parts	250	0.45	3.6%	3.1%	0.3%	12.2%
3241	Petroleum & Coal Products	240	1.99	3.5%	27.0%	1.2%	9.5%
3345	Precision Instruments	230	0.54	3.4%	-10.3%	2.2%	-11.4%
6215	Medical and Diagnostic Laboratories	200	0.74	2.9%	4.6%	0.9%	0.7%
3399	Misc. Manufacturing	180	0.59	2.5%	-5.7%	1.2%	0.1%
5191	Web Search Portals and Internet Publishing	140	0.67	2.1%	0.9%	0.7%	4.0%
3353	Electrical Equipment	110	0.73	1.6%	9.4%	0.6%	-1.0%
5172	Wireless Telecom Carriers	100	0.61	1.5%	-12.4%	2.8%	3.1%
3361	Motor Vehicles	80	0.40	1.2%	-6.7%	0.2%	5.0%
3366	Ships & Boats	80	0.56	1.1%	-8.3%	0.2%	4.2%
3362	Motor Vehicle Body & Trailers	80	0.51	1.1%	1.8%	0.2%	40.0%
5417	R&D Services	70	0.10	1.0%	12.2%	0.8%	16.6%
3251	Basic Chemicals	70	0.44	1.0%	0.0%	1.5%	1.4%
3259	Misc. Chemicals	70	0.75	1.0%	8.7%	1.1%	6.4%
5152	Cable and Other Subscription Programming	60	0.77	0.9%	0.6%	1.0%	9.1%
3336	Engine & Power Equipment	50	0.41	0.6%	-4.7%	0.3%	0.9%
Advanced industries manufacturing		3,800	0.64	54.7%	0.2%	52.0%	0.9%
Advanced industries energy		940	1.36	13.5%	-0.2%	24.7%	-3.4%
Advanced industries services		2,210	0.33	31.8%	0.4%	23.3%	1.6%
ADVANCED INDUSTRIES TOTAL		6,940	0.52	100.0%	0.2%	100.0%	-0.1%

† Location quotients are a measure of specialization for an industry using employment. A LQ of over 1 indicates that an industry employs more workers, as a share of total employment, than the nation as a whole.